

Message Text

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PAGE 01 DUSSEL 00861 161357Z

62

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 075825

R 161330Z JUL 75
FM AMCONSUL DUSSELDORF
TO SECSTATE WASHDC 2655
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY VIENNA
USDOC WASHDC

UNCLAS DUSSELDORF 0861

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: MAJOR PROJECT: FIRE RESISTANT GLASS PLANT

REF: A) STATE 164929 B) DUSSELDORF 0714

USDOC FOR BIC/EOD MAJOR EXPORT PROJECTS

VIENNA FOR EWTC

1. POST INFORMED BY UNITRADE THAT PYREX HAS AS ASSIGNED RESPONSIBILITY FOR SUBJECT PROJECT TO ITS UK SUBSIDIARY AND THAT ENTITY NOW ENDEAVORING SUBMIT BID DIRECTLY TO COMECON COUNTRY CONCERNED. PYREX UK, THEREFORE, COMPETING WITH UNITRADE THIS PROJECT.

2. WHILE WE DOUBT FURTHER DISCUSSIONS THIS SUBJECT WITH PYREX WOULD PROVE WORTHWHILE, WE HAVE NO OBJECTION USDOC DOING SO.

ACTION REQUESTED:

3. MORE THAN A MONTH HAS ELAPSED SINCE SUBMISSION THIS OPPORTUNITY (REF B) AND ALTHOUGH IT HAS ALREADY BEEN PUBLISHED IN COMMERCE TODAY (JULY 7, 1975) , POST WOULD REPEAT WOULD APRECIATE USDOC CONTACTING POTENTIAL SUPPLIERS OTHER THAN PYREX RE SUBJECT PROJECT.

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4. COMMENT: POST DOES NOT UNDERSTAND RATIONALE FOR WASHINGTON
RELUCTANCE CITED PARA 1 REF A ENCOURAGE
COMPETITION AMONG US SUPPLIERS FOR SUCH PROJECTS. SUCH
PRACTICE WOULD SEEM LEAVE FIELD WIDE OPEN NON-US SUPPLIERS IN
EVENT SINGLE AMERICAN OFFER NON-COMPETITIVE. HENNEMEYER

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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06 JUL 2006

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Status: NATIVE
Subject: MAJOR PROJECT: FIRE RESISTANT GLASS PLANT
TAGS: BEXP, GE
To: STATE
Type: TE
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